



CORPORATE OVERVIEW

LMMW Group Ltd. is an energy and facility services company dedicated to helping owners decarbonize, reduce energy costs, and optimize overall facility performance.

LMMW Group Ltd. ("LMMW") was founded in 2022 by William Marshall, Marc MacDougall and Chad Wiesner, in partnership with Lindsay Construction Limited - the largest construction firm in Atlantic Canada.

By leveraging our ownership group's combined experience and extensive network of vetted trades contractors and suppliers (**LMMW Partner Program** members), LMMW is structured around an "integrated delivery process", rather than around the individual energy and facility services we provide. This enables us to help our clients efficiently move projects through all the phases of a deep energy retrofit or facility optimization project (from initial studies to project implementation to ongoing maintenance), while maintaining flexibility to shop multiple product and service options.

LMMW offers a comprehensive "Discover - Optimize - Maintain" process reflecting our commitment to building long-term relationships with our clients, suppliers, contractors, and partners, while helping to decarbonize and optimize buildings in our communities.

The LMMW Process

Our unique approach to performance optimization blends industry-leading expertise in energy efficiency, project implementation and ongoing facility maintenance.



The **Discover** phase combines energy and facility condition assessments with decarbonization strategy to deliver a practical, actionable plan for the facility being addressed. This data is used to develop a formal recommendation, return on investment model, project scope and budget via our experienced Equilibrium Engineering team and vetted LMMW Partner Program contractors.

The **Optimize** phase is where we implement and manage the recommended energy retrofit and facility upgrade project. By engaging members of our Equilibrium Engineering team involved with the prior Discover phase of the project, our L360 team has a better understanding of the design and objectives, which helps reduce risk for our client and significantly speeds up the overall project implementation process. L360 offers our clients a transparent and collaborative procurement process, enabling us to present multiple price quotes for various project components. This approach ensures a practical balance between value, reliability, and best-in-class implementation.

The **Maintain** phase ensures any implemented systems and facility upgrades are properly commissioned, the client is trained, and preventative maintenance measures are communicated. Since LMMW's objective is to build long-term relationships with our clients, we offer customizable *L360 Preventative Maintenance Plans* to help building owners affordably maintain their assets and ultimately extend facility lifespan.

LMMW Group Ltd. is headquartered in Nova Scotia, Canada with offices in Dartmouth and Kentville.

For more information, visit www.LMMW.ca.

DISCOVER. OPTIMIZE. MAINTAIN.

